

To: Wolfe, Laney
From: Perskin, Martin P.
Posted: 3/11/98 18:34
Opened: 3/12/98 16:40
Subject: RE: New Account

I met with Albert Henek. He was very hot on getting RJR opm's and rent from RJR. I offered him 250 a 1/4 to start. I don't think he's interested in RJR or even selling cigarettes at all. He hasn't got back to me since my last visit 2 weeks ago. I will let you know if anything develops.

Marty.....

===== <Original Letter> =====

From: Wolfe, Laney
To: PERSKIM
Subject: New Account
Posted: 02/25/98 13:51
Priority: Normal Priority

Dear Marty,

Please contact Albert Henek at one of the following stores regarding merchandising cigarettes at the following new store :

Close Out Paradise
48-18 Northern Blvd.
Long Island City, N.Y.
11101
718-545-3547
Owner: Albert Henek (or Sue)

Albert also owns the following existing store:

Close Out Paradise
59-67 55th Drive
Maspeth, N. Y. 11378
718-416-0332

As information this store does approximately \$5,000.00 per week in cigarettes and the owner expects the new store to do four times the volume of the existing store.

Please let me know how you make out so I can provide feedback to Glikin Bros.

Thanks,

Lanny

*Discussed
w/ Jeff O'Connor
3/26/98*

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